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Sent: Wednesday, November 02, 2005 12:40 AM
To: ATR-Real Estate Workshop
Subject: The new ILD policy is a win-win for consumers and REALTORS ®

From my perspective, the new policy is a win-win for consumers and REALTORS®.

It works for consumers because it gives home sellers a choice whether to permit marketing of their property on the Internet and in selecting an MLS member with whom they want to work. It allows them to "opt-in" and have their property displayed on other brokers' Web sites even if they are working with a broker who does not participate in sharing his listings for display by his competitors. And it works for REALTORS® because it gives us the right to control where our listings are displayed on the Internet